

**Nashville, TN Office**

615-647-8528

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Related Practice Areas

- Artificial Intelligence ("AI")
- Corporate Governance
- Election Law
- Government Ethics Compliance
- Higher Education Compliance
- Lobbying and Grassroots Advocacy
- Non-Profit and Tax-Exempt Organizations
- Political Law

Catie Lane Bailey**Partner**

Catie Lane Bailey is a partner at Holtzman Vogel and a registered lobbyist who represents and advises clients on legislative and public policy matters before the Tennessee General Assembly, local governments, and various state and local agencies. Catie Lane has in-depth knowledge and experience assisting clients on the processes and strategies needed to help them accomplish their public policy goals. She understands the legislative process from start to finish and has effective working relationships throughout the Tennessee legislature as well as within the executive branches of state and local government.

Catie Lane is a tireless advocate for clients, working with stakeholders to educate policymakers and their staff about the effect of proposed legislation and regulatory changes. She has a proven track record of influencing outcomes that is built on her strong credibility, creative strategy development, a deep understanding of government regulation and long-standing bipartisan relationships.

Catie Lane represents clients with a wide range of interests within a broad spectrum of industries. Corporate clients frequently turn to her for assistance with securing state and local appropriations needed to expand, relocate or retain operations in Tennessee. Clients also rely on her understanding of the government procurement process when vying for public contracts.

Additionally, Catie Lane has gained extensive experience with specific industry segments, such as providing counsel on sports wagering regulatory matters and ethics and campaign finance issues. She is often a "go-to" lobbyist for the multifamily housing industry in Tennessee, representing owners and developers throughout the state. She is also a leading lobbyist for companies entering the nascent Tennessee sportsbook industry following the 2018 U.S. Supreme Court decision that opened the door to legalized sports betting. Education and education policy are also key areas of focus for her government relations and lobbying practice.

Education

- Nashville School of Law, J.D.
- Western Kentucky University, B.A., *summa cum laude*, Political Science and Communications Studies

Bar & Court Admissions

- Tennessee Bar

Clerkship/Government Experience

- Legislative Assistant, State Representative Richard Montgomery, House District 12
- Research Analyst, House Education Committee, Tennessee General Assembly
- Legislative Liaison, Tennessee Department of Revenue

- Congressional intern, Tennessee Senator Lamar Alexander

Community Involvement

- Lawyers' Association for Women – Marion Griffin Chapter
- Tennessee Council of School Board Attorneys
- Tennessee Lobbyists Association
- Nashville Bar Association
- Tennessee Bar Association
- United Way of Greater Nashville, Young Leaders Society, Board Member, 2019-2022; Patricia Hart Society, 2023-Present
- Mercy Community Healthcare, Advisory Board Member, 2021-Present
- Nashville Area Chamber of Commerce, Steering Committee, 2010-2012
- Nashville Business Coalition
- Nashville Young Leaders Council, Nashville Class 76, Spring 2021

Awards and Honors

- *The Best Lawyers in America* guide, Government Relations Practice, 2026
- Women of Influence, *Nashville Business Journal*, 2025

Speaking Engagements

- "Massachusetts Sports Betting Has Arrived: How Did We Get Here and What Can We Expect in the Future?," Boston Bar Association Webinar, June 14, 2023
- "Investing in Nashville's Hottest Neighborhoods: A Deep Dive in the Investment Trends, While Also Navigating New Opportunities in the Area and Keeping Affordability Top of Mind," BizNow's Nashville Multifamily Boom, March 10, 2022
- "Inclusionary Zoning: You're Just Too Good to be True." National Apartment Association Government Affairs Roundtable and Legal Symposium, July 22, 2021

Publications

- Co-author - "First-of-Its-Kind Artificial Intelligence Law Addresses Deep Fakes and Voice Clones," *The Computer & Internet Lawyer*, July/August 2024